

FEDERATION OF DISTRIBUTORS NEWSLETTER

JARVIS

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AMI Jarvis Demonstrates Robots at AMI's 2007 WWFE

Between October 24-27, Jarvis Products demonstrated its new Model JR-50 Robotic Head Dropper at the AMI sponsored World Wide Food Expo (WWFE), held biennially at Chicago's McCormick Place. Booth visitors witnessed a robotic hog head dropping machine capable of line speeds up to 1200 head per hour, and at the same time producing precise and consistent atlas joint cuts coupling a real-time

controller with 3-D vision. Besides the JR-50, Jarvis has additional industrial robots performing other meat processing applications, such as hock cutting, brisket opening, and forequartering. Jarvis Products Corporation is a long-time member of the AMI, a national organization that represents the interest of beef, pork, lamb, veal, and turkey packers and processors.



Jarvis' AMI Booth



Jarvis' new JR-50 Robotic Head Dropper shown at AMI 2007



From left, Rafael Tadeu da Silva, Sadia Research and Development, Paule Campos Magalhães, Sadia Hog Specialist, Jarvis President Vincent R. Volpe, and Luiz Giribone, Sales Manager for Slumaq S.A., a Brazilian company doing installations and turnkey jobs at local beef and hog processing plants. Sadia is a large Brazilian producer of chilled and frozen foods, and is currently constructing a new 5,000 head per day hog processing plant in the city of Lucas de Rio Verde.



Long-time friend Henry Davis, President of Greater Omaha Packing Company of Omaha, Nebraska, and one of the AMI's Board of Directors, congratulating Vin Volpe for his AMI participation and program involvement. Fifty years ago, Henry's late father, Pennie Davis, past president and owner of Greater Omaha Packing Company, was one of Jarvis' first customers.

More from AMI's WWFE 2007



Dick Robinson
 Tim Hanson
 Greg Hanson
 Dave Farmer
 Jason Robbins
 Kevin Koch
 Jeff Summers
 Lincoln Woods

Photo of Jarvis' sales representatives and visitors from Cargill Meat Solutions. From left, Jarvis' Tim and Greg Hanson, Cargill Meat Solutions' Dick Robinson, Jarvis' Dave Farmer and Jason Robbins, Cargill Meat Solutions' Kevin Koch, Jarvis' Jeff Summers, and Cargill Meat Solutions' Lincoln Woods.



Doug Bain, Jarvis' Western District Manager with Lou Cruz of Cutting Edge Meats, a longtime Jarvis customer.



Jarvis Sales Representative Tim Hanson (far right) greeting both visitors representing Turner Dairy Farms.



From left, Tom Byrnes Sr., General Manager of Omaha, Nebraska based Bunzl's Packers Division, Mr. Volpe, and John Wightman, President of Edge Manufacturing.



Selena Gibbons
 Mike Howard
 Kyle Swaggerty
 Greg Hanson
 Jim Shepperd
 Leslie Holmes

Jarvis' Eastern District Manager Greg Hanson (third from right) and Jarvis Sales Representative Leslie Holmes (far right) being photographed with visitors representing Swaggerty Sausage Company, located in Kodak, Tennessee. From left, Selena Gibbons, Mike Howard, Kyle Swaggerty, and Jim Shepperd (between Greg and Leslie).



Sharing a 50 year relationship, Jarvis distributor Jim Henry (on left), owner of Houston, Texas based Jim Henry Enterprises joking with his old friend Vin Volpe



Mr Volpe's Annual Visit to Beijing, China



During September and October, Jarvis President Vincent Volpe made his annual trip to Beijing, China to visit our Jarvis China subsidiary. Besides seeing Manager John W. Long and other employees, the trip's purpose was to personally see regional meat industry conditions and attend local trade shows - especially the one held at Nanjing's new international exhibition center, located 174 miles (280

kilometers) west of Shanghai. Having a booth at the 2007 Nanjing Golden Autumn Trade Fair, marked the first time Jarvis has participated in this increasingly important show. Besides the staff of Jarvis China and Lenno Foodtech, our Beijing based China distributor, Mr. Volpe was there to personally meet booth attendees and current Jarvis customers.



Jarvis' Vin Volpe, John Long, Nereus Mei and Joe Pugliares sharing a toast with Chery Chai and her family. Chery is Jarvis China's Office and Finance Manager.



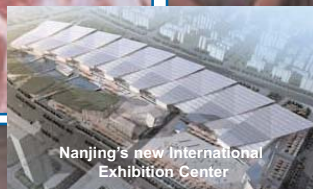
Jarvis China's Sales Manager Nereus Mei with his daughter Yumeng.



Eric Li, Edge Manufacturing's China representative. Edge is Jarvis' sister company, and a manufacturer of bandsaw blades.



Represented at the fair was Moscow, Russia based Bejkon Meat Processing, also a Jarvis customer. Having their photo taken with Mr. Volpe is Raisa Demina and several of her employees.



Nanjing's new International Exhibition Center



Mr. Volpe being photographed with Mr. and Mrs. Jack Hu owners of Shanghai Luths Trade Co., Ltd., a distributor for Jarvis China.



Jarvis' Nereus Mei and Vin Volpe with a Yurun Group representative. Headquartered in Nanjing, Yurun is a food industry company with more than 60 subsidiaries located throughout the People's Republic of China.

Think Automation, Think Robots, - Think Jarvis!!

Our JCK-1 Automatic Hog splitter was Jarvis' first computerized machine. Many hours of design, research and testing went into perfecting this piece of equipment. Today, our Automatic Hog Splitter is performing very successfully at several North American and European pork processing plants, with future orders expected from other major processors. The reason for all this work and investment was based on a perceived need - pork processors needed a machine that could perform uniform featherbone cuts, at a much higher line speed, than equipment then available in the marketplace. Jarvis saw the need, met the challenge, and provided the answer at 650 head per hour. Our investment and time devoted to our new, six-axes robotic line follows the same principle -

fulfilling the need for devices performing repetitive but very important tasks, faithfully, without interruption, and still maintaining high quality standards. This newsletter's first page mentioned our new JR-50 Robotic Head Dropper being demonstrated at October's AMI expo. The JR-50 is a highly technologically advanced robot coupled with Jarvis' 3HD Head Dropper tool. The result is a machine capable of precisely cutting 1200 heads per hour, with the only downtime being for regularly scheduled, routine maintenance. Other robots have been equipped with Jarvis' 30CL Hock Cutter and 1000-FS Circular Breaking Saw to perform a wide-variety of meat processing tasks continuously, reliably, and with precision. As with our Automatic Hog Splitter, much industry interest has

been generated concerning the performance of these robotic machines. Currently, Jarvis robots are successfully accomplishing several operations at Cargill processing plants in Ottumwa, Iowa and Schuyler, Nebraska. (Vaughn Blum, Cargill's Senior Vice President, nicknamed one of the robots, "Little Vince" in honor of Mr. Volpe.) As word spreads of their outstanding work performance, I'm positive more machines will be installed at major pork and meat processing facilities.

For further information about our robots and their capabilities, please contact me at 860 347-7271; fax 860 347-9905; E-mail:jarvis.products.corp@snet.net; Website: www.jarvisproducts.com.

Vincent R. Volpe

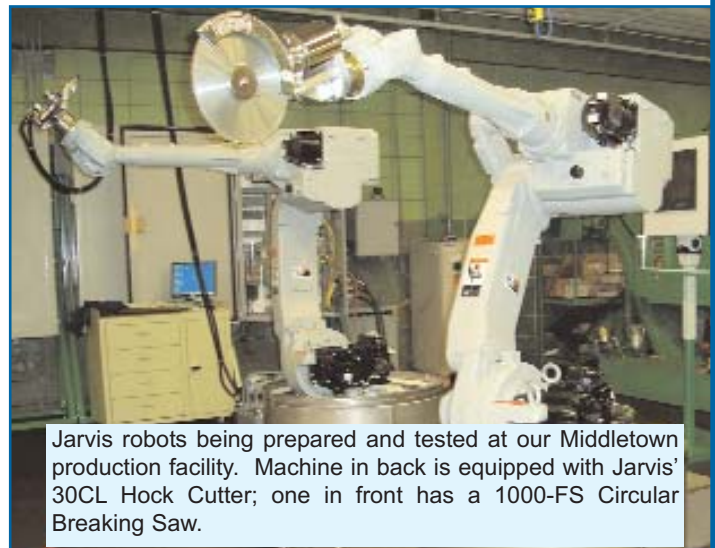
President, Jarvis Products Corporation



Photo of Jarvis' JR-50 hock cutter robot ("Little Vince") installed at Cargill's Schuyler, Nebraska beef processing plant. The robot is covered with a protective jacket, shielding the machine's internal electronics and mechanisms from potentially harsh environmental elements. Other features include a Real-Time controller with 3-D vision, and an adjustable angle of cut for allowing higher and better quality production yields.



Photo of Jarvis' JR-50 robot nicknamed "Little Vince", in honor of Jarvis President Vincent R. Volpe, by Vaughn Blum, Cargill's Senior Vice President.



Jarvis robots being prepared and tested at our Middletown production facility. Machine in back is equipped with Jarvis' 30CL Hock Cutter; one in front has a 1000-FS Circular Breaking Saw.