

FEDERATION OF DISTRIBUTORS NEWSLETTER



Issue No. 31, February 2003



Jarvis Continues to Serve South Africa's Meat Processing Industry



Mr. Vincent R. Volpe, President of Jarvis Products visited South Africa during the first week of December, 2002. Besides visiting Jarvis Products Corporation RSA (PTY) Ltd., our South African subsidiary, and reviewing current conditions with Ben Myburgh, General Manager of Jarvis South Africa, Mr. Volpe also visited some long-time customers, including Crafcor and Tripple A Beef Abattoirs, to view first hand how Jarvis tools are assisting their immediate production needs.



Headquarters building of Crafcor Hygrade and Crafcor Cato Ridge Abattoir. Crafcor is one of the largest meat producers in KwaZulu-Natal province, and is renowned across South Africa for its high-quality product.



To maintain the highest meat quality, Crafcor uses sensitive, humane methods to reduce stress when transporting animals to their production facility.



A Jarvis Buster saw cutting through beef carcass at Crafcor's Cato Ridge Abattoir meat processing plant.



One of Africa's largest feed lots, Crafcor's vast Riversdale feedlot located in Wartburg, South Africa.



Ultra-modern cutting room at Crafcor's Cato Ridge Abattoir processing facility. Strict hygiene standards are regularly monitored to maintain maximum product shelf-life.



An on-site laboratory continuously monitors hygiene standards at the Cato Ridge plant.



From left, Leith MacDonald, Engineer at Crafcor Abattoir, Vin Volpe, President of Jarvis Products, and Stephen Hayes, Managing Director of Crafcor Abattoir.



Main gate at Crafcor Abattoir's Cato Ridge processing plant.



From left, Ray Sidey, Tripple A Beef Abattoir's Manager Director with Ben Myburgh, Jarvis South Africa's General Manager, in front of Tripple A Beef Abattoir's headquarters building near Pietermaritzburg, South Africa.



Photo of Tripple A Beef Abattoir's modern Pietermaritzburg processing facility.



Photos of Tripple A Beef Abattoir's modern feedlot system.



The IPA 2002 Show in Paris, France



France's bi-annual IPA expo is one of the world's major meat processing technology exhibitions. In 2002, the show was held at Paris' Nord Villepinte Exhibition Center, November 18-22. For Jarvis, this expo offered an opportunity to demonstrate our latest products to European, Middle Eastern and African customers. Participating in the show besides Jarvis was Industrade of France, Jarvis' exclusive French distributor, and our sister company, Edge Manufacturing.



Side view of Jarvis' IPA 2002 expo booth. Note large mural of the JCK-1 Automatic Hog Splitter on left.



From left, John Emmett, Jarvis' Assistant to the President, Vin Volpe, President of Jarvis Products Corporation, and Bengt Sandberg, General Manager of Jarvis Skandinavien AB in front of photo of Jarvis' Electric Beef Stunning System made in New Zealand.



From left, Mr. Trutt, Maintenance Manager of the SVA VITRE Group (includes the slaughterhouses of VITRE, LIFFRE, TREMOREL and GATINE), and Pierre Grosskreuz, General Manager of Industrade of France, Jarvis' exclusive French distributor.



From left, Jon Jarvis, Jarvis' Director of European Operations, Dominique Kielwasser, Jarvis' in-house interpreter, and John Emmett, Jarvis' Assistant to the President.



From left, John Wightman, President of Edge Manufacturing Inc. with Heinz Ulmer, Manager of Edge Manufacturing Europe. Edge Manufacturing Inc. is Jarvis' sister company, and a manufacturer of circular and band saw blades.

NEW FROM JARVIS!

Two New Tools - Teflon Coated Bung Cavity Cleaner and EBS-1H Horn Removal Saw

Jarvis is introducing two new tools - a new teflon coated bung cleaner and an economical horn removal saw. Jarvis' all stainless constructed Bung Cavity Cleaner uses steam to remove contaminants from the bung area. It is lightweight (handpiece weighs less than 4 pounds or 1.8 kg) for easier handling and operator comfort, and the teflon coating makes it easier to clean. An optional tool cleaning sanitizer is also available.



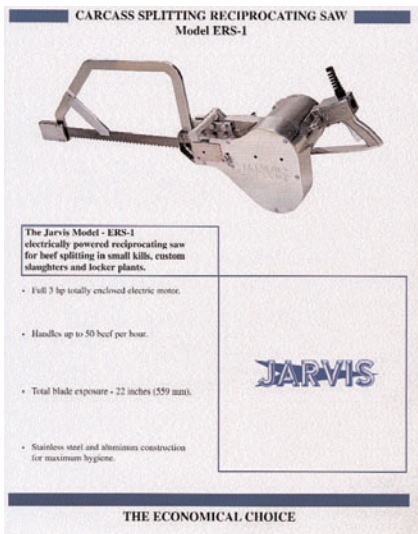
Bung Cavity Cleaning Tool

Also new is Jarvis' Model EBS -1H Electric Horn Removal Saw. The EBS -1H is specifically designed for inexpensive removal of beef, sheep and goat horns. Besides being economical to own and operate, it's also small and maneuverable for better operator handling. A 1.9 horsepower, totally enclosed, 3 phase motor provides optimum performance. For more information about the new teflon coated bung cavity cleaner and EBS -1H Horn Removal Saw, contact Vin Volpe at 860 347-7271; fax: 860 347-9905; e-mail address is: jarvis.products.corp@snet.net.



**EBS-1H
Horn Removal Saw**

Model ERS-1



New Literature Available

Jarvis has just printed a new sales catalog sheet for the Model ERS-1 Carcass Splitting Reciprocating Saw. The ERS-1 is a full three horse powered splitting saw with a totally enclosed electric motor. With a 22 inch (559 mm) total blade enclosure, JARVIS' ERS-1 can handle up to 50 beef carcasses per hour.

If you wish to order the new ERS-1 sales catalog sheet, please contact Vin Volpe at 860 347-7271; fax: 860 347-9905; e-mail: jarvis.products.corp@snet.net. Please specify the desired number of sheets.

Show Notes

As a reminder, Jarvis Products Corporation is participating in several major international trade shows and conferences in the next several months:

- February - Meat Industry Forum in Moscow, Russia
- February - AMI's Animal Handling Conference in Kansas City, Missouri, U.S.A
- March - Expo Carne in Monterrey, Mexico
- May, 2003 - MEFA Exhibition in Zurich, Switzerland
- May, 2003 - Seafood Processing Europe in Brussels, Belgium

Looking forward to seeing some of you at these forthcoming exhibitions.

